WORKSHOPS

Tell me and I forget; teach me and I may remember; involve me and I will learn

Would you like to be the leader in your negotiations?

Is the constant challenge of dealing with difficult people stressful and time consuming?

Would you like to transform your dread of going into a negotiation into excitement!?

Would you like to know how to turn a confrontation into a co-frontation at work, or even at home?

I have learned more coming out of this event than I've ever learned in any negotiation experience that I've had. I would recommend Mehrad's event to anyone whether you're a novice or whether you're an advanced expert negotiator. I guarantee you'll walk out of here with skills that you can put into play right away.

- Scott Mann, Retired Green Beret, CEO and founder of Mission America, Author of Game Changers
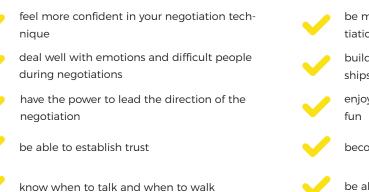

Interactions

In an Enligthened Negotiation workshop you will experience proprietary exercises and simulations exclusively designed to give you a truly visceral experience. Carefully crafted games enable you to really feel what it is like to be in the middle of a challenging interaction, or to be on the other side of a difficult situation, and create something positive and productive for both yourself and the other party.

Outcomes

Did you know that 70-80% of the time you can lead a negotiation if you know how? Unfortunately, most of the time people stumble around like the blind leading the blind, getting lost in a haze of haggling and arguing. What you learn in the Enlightened Negotiation Workshops will make you a leader in negotiation. After attending a workshop you will:

✔ feel more confident in your negotiation technique

✔ deal well with emotions and difficult people during negotiations

✔ have the power to lead the direction of the negotiation

✔ be able to establish trust

✔ know when to talk and when to walk

✔ be more efficient in your interactions and negotiations

✔ build stronger and more sustainable relationships in your business and personal life

✔ enjoy more time and energy for creativity and fun

✔ become an enlightened negotiator

✔ be able to tap into the source of your strengths

Visit **www.enlightenednegotiation.com** to start your Enlightened Negotiating!
Contact Us: **info@enlightenednegotiation.com**