



KEYNOTES

Dr. Mehrad Nazari's inspirational keynotes focus on practicality as he motivates audience members to shift their mindsets to embrace every negotiation as an opportunity for maximizing the collective gain.

As humans we negotiate more frequently than we realize. In fact, we MUST negotiate as social beings. Necessary negotiation is easier, more gainful, and less stressful when we promote collaborative culture, meaningful engagement, creativity, and productivity. Dr. Nazari breaks the assumption that negotiations contain winners and losers, and entrusts the audience with a better, more thoughtful approach.

Get Inspired and empowered by Dr. Mehrad Nazari's practical application of Enlightened Negotiation ~ an engaging and illuminating new method for success in negotiation

Elevating and Maximizing Your Interactions

Did you know that you have 70-80% chance of leading any negotiation? If done right, people will follow your lead every time. Every interaction is an opportunity to connect, create, and prosper on a human level. In a Keynote you will learn a systematic approach to elevate and maximize collective gains for all parties involved using intention and leadership.

Preventing Conflict Before Resolving Conflict

The old proverb "an ounce of prevention is worth a pound of cure" makes economic sense in today's interorganizational and intraorganizational dynamics. Stopping a situation from arising in the first place is more efficient and cost effective than repairing damaging situations. Dr. Nazari addresses prevention by providing a clear negotiation road map, or Negotiation GPS, to navigate through daily interactions to prevent conflicts.

Streamline Your Business

Keynote participants will learn to apply fundamental Enlightened Negotiation skills in any organization, both inter- and intra-organizationally.

The audience members will also learn to recognize common problems in negotiation, including specific challenges within their organizations. Dr. Nazari's practical approach makes solutions easy to apply immediately and effectively.



Creatively Producing Informed Solutions

You will enjoy an engaging and dynamic talk that inspires the audience to step up and elevate their interactions for efficiency, higher productivity, and sustainable relationships. Gain confidence from knowing you have a solid foundation built from the latest scientific data and research in neuroscience, behavioral science, and emotional intelligence as a solid foundation. You will also learn mindfulness principles to support you in creatively solving all your interactions, both personally and professionally.

Dr. Nazari's speaking is specifically for building stronger team solutions. Human beings already have an innate desire to connect, create, and prosper: why not use this to your advantage? Dr. Nazari teaches the practical application of the universal, spiritual, and natural laws of interaction and how they are imperative to creating better solutions for any negotiation.